

# TOURIST PROFILE BY QUARTER OF TRIP (2019)

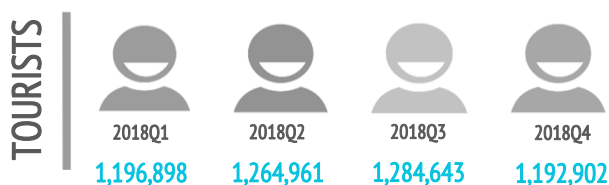
## UNITED KINGDOM

### How many are they and how much do they spend?

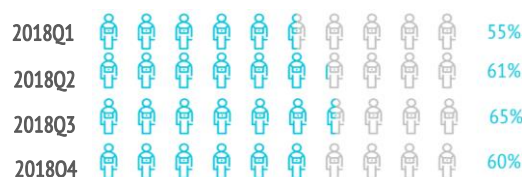


	2019Q1	2019Q2	2019Q3	2019Q4	2019
<b>TOURISTS</b>					
Tourist arrivals (FRONTUR) (*)	1.20	1.26	1.28	1.19	4.94
Tourist arrivals > 15 years old (EGT) (*)	1.05	1.08	1.08	1.11	4.31
- book holiday package (*)	0.58	0.65	0.70	0.66	2.59
- do not book holiday package (*)	0.47	0.42	0.38	0.45	1.72
- % tourists who book holiday package	55.2%	60.6%	64.7%	59.6%	60.1%

(\*) Million of tourists

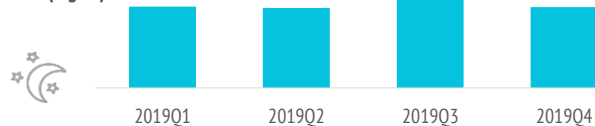


#### % TOURISTS WHO BOOK HOLIDAY PACKAGE

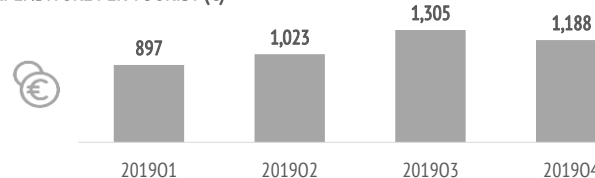


	2019Q1	2019Q2	2019Q3	2019Q4	2019
<b>Expenditure per tourist (€)</b>	897	1,023	1,305	1,188	1,105
- book holiday package	1,010	1,140	1,425	1,323	1,234
- holiday package	797	914	1,153	1,093	998
- others	213	226	272	231	236
- do not book holiday package	758	842	1,085	988	911
- flight	147	221	317	279	237
- accommodation	278	292	351	351	317
- others	333	329	416	357	357
<b>Average length of stay</b>	8.31	8.17	9.10	8.27	8.46
- book holiday package	7.84	7.92	8.66	8.00	8.12
- do not book holiday package	8.89	8.57	9.90	8.66	8.98
<b>Average daily expenditure (€)</b>	118.9	136.1	154.0	155.2	141.3
- book holiday package	134.9	150.9	170.5	172.9	158.2
- do not book holiday package	99.1	113.2	123.7	129.2	115.8
<b>Total turnover (&gt; 15 years old) (€m)</b>	938	1,102	1,403	1,316	4,760
- book holiday package	583	745	991	874	3,194
- do not book holiday package	355	358	411	442	1,566

#### AVERAGE LENGTH OF STAY (nights)



#### EXPENDITURE PER TOURIST (€)



Source: Encuesta sobre el Gasto Turístico (ISTAC).

Note: Tourists under 16 years old are excluded. In order to calculate percentages, "Not applicable" and "No answer" have been excluded.

### Importance of each factor in the destination choice



	2019Q1	2019Q2	2019Q3	2019Q4	2019
Climate	83.7%	79.8%	80.3%	84.5%	82.1%
Safety	55.8%	64.7%	66.2%	62.1%	62.2%
Accommodation supply	52.2%	56.3%	59.1%	55.3%	55.7%
Price	49.3%	50.8%	53.8%	48.8%	50.7%
Tranquility	44.3%	49.1%	47.3%	47.1%	46.9%
Effortless trip	39.6%	44.6%	43.7%	44.1%	43.0%
Environment	31.7%	36.6%	36.4%	35.6%	35.1%
European belonging	34.0%	34.4%	32.7%	33.4%	33.6%
Sea	28.8%	32.5%	35.8%	35.6%	33.3%
Beaches	27.1%	31.8%	35.2%	29.3%	30.9%
Fun possibilities	18.1%	26.1%	34.7%	19.5%	24.6%
Gastronomy	22.2%	24.3%	25.2%	24.0%	24.0%
Landscapes	22.4%	22.2%	22.1%	21.8%	22.1%
Authenticity	16.2%	20.8%	21.7%	16.4%	18.8%
Nightlife	9.9%	13.5%	13.1%	8.3%	11.2%
Shopping	7.9%	11.9%	13.6%	9.8%	10.8%
Exoticism	7.4%	9.5%	10.9%	6.9%	8.7%
Culture	8.1%	8.1%	8.6%	7.6%	8.1%
Historical heritage	6.9%	6.5%	7.2%	6.6%	6.8%
Hiking trail network	6.0%	3.4%	2.5%	3.9%	3.9%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important" of tourists who indicate that the factor is "very important" in their choice.

#### % TOURISTS WHO CHOOSE ACCOMMODATION SUPPLY



### What is the main motivation for their holidays?



	2019Q1	2019Q2	2019Q3	2019Q4	2019
Rest	71.5%	66.2%	60.4%	71.1%	67.3%
Enjoy family time	6.9%	13.2%	20.9%	12.6%	13.4%
Have fun	8.8%	13.0%	12.6%	8.9%	10.8%
Explore the destination	8.9%	5.5%	4.7%	5.0%	6.0%
Practice their hobbies	1.4%	0.8%	0.4%	0.8%	0.9%
Other reasons	2.5%	1.4%	1.0%	1.6%	1.6%

### How far in advance do they book their trip?



	2019Q1	2019Q2	2019Q3	2019Q4	2019
The same day	0.7%	0.2%	0.4%	0.2%	0.4%
Between 1 and 30 days	24.8%	17.2%	16.8%	16.0%	18.6%
Between 1 and 2 months	24.9%	20.1%	14.8%	19.2%	19.7%
Between 3 and 6 months	29.1%	35.0%	31.9%	34.9%	32.8%
More than 6 months	20.6%	27.4%	36.2%	29.7%	28.6%

#### % TOURISTS BOOKING MORE THAN 6 MONTHS IN ADVANCE



Picture: Freepik.com

# TOURIST PROFILE BY QUARTER OF TRIP (2019)

## UNITED KINGDOM



### What channels did they use to get information about the trip?

	2019Q1	2019Q2	2019Q3	2019Q4	2019
Previous visits to the Canary Islands	62.9%	60.9%	58.3%	65.6%	<b>61.9%</b>
Friends or relatives	26.7%	28.5%	31.3%	24.8%	<b>27.9%</b>
Internet or social media	59.5%	59.2%	58.4%	56.8%	<b>58.5%</b>
Mass Media	1.5%	1.7%	1.7%	1.3%	<b>1.5%</b>
Travel guides and magazines	6.4%	7.5%	6.9%	5.9%	<b>6.7%</b>
Travel Blogs or Forums	4.6%	4.8%	5.1%	3.3%	<b>4.5%</b>
Travel TV Channels	0.6%	0.9%	0.8%	0.8%	<b>0.8%</b>
Tour Operator or Travel Agency	21.0%	22.1%	21.7%	22.9%	<b>21.9%</b>
Public administrations or similar	0.5%	0.3%	0.2%	0.2%	<b>0.3%</b>
Others	2.1%	2.5%	3.1%	2.3%	<b>2.5%</b>

\* Multi-choise question

### With whom did they book their flight and accommodation?

	2019Q1	2019Q2	2019Q3	2019Q4	2019
<b>Flight</b>					
- Directly with the airline	49.4%	42.8%	40.0%	44.8%	<b>44.2%</b>
- Tour Operator or Travel Agency	50.6%	57.2%	60.0%	55.2%	<b>55.8%</b>
<b>Accommodation</b>					
- Directly with the accommodation	33.8%	30.2%	27.4%	32.7%	<b>31.0%</b>
- Tour Operator or Travel Agency	66.2%	69.8%	72.6%	67.3%	<b>69.0%</b>

### Where do they stay?

	2019Q1	2019Q2	2019Q3	2019Q4	2019
1-2-3* Hotel	10.6%	8.7%	10.5%	9.5%	<b>9.8%</b>
4* Hotel	37.0%	41.0%	36.7%	39.5%	<b>38.6%</b>
5* Hotel / 5* Luxury Hotel	10.2%	10.6%	11.5%	12.1%	<b>11.1%</b>
Aparthotel / Tourist Villa	25.7%	27.5%	28.9%	25.3%	<b>26.9%</b>
House/room rented in a private dwell	6.0%	3.4%	2.2%	4.1%	<b>3.9%</b>
Private accommodation <sup>(1)</sup>	5.8%	4.3%	4.3%	4.0%	<b>4.6%</b>
Others (Cottage, cruise, camping,...)	4.8%	4.5%	6.0%	5.5%	<b>5.2%</b>

(1) Own property / House of friends or relatives / Free housing exchange / Other private accommodation.

### What do they book?

	2019Q1	2019Q2	2019Q3	2019Q4	2019
Room only	30.6%	26.1%	27.5%	27.0%	<b>27.8%</b>
Bed and Breakfast	11.1%	11.2%	9.5%	11.6%	<b>10.9%</b>
Half board	20.5%	17.7%	14.7%	19.4%	<b>18.0%</b>
Full board	2.2%	2.5%	2.0%	1.7%	<b>2.1%</b>
All inclusive	35.7%	42.5%	46.3%	40.3%	<b>41.2%</b>

**41.2%** of British book all inclusive.



**35.7%**  
2018Q1



**46.3%**  
2018Q3



**42.5%**  
2018Q2



**40.3%**  
2018Q4

### Other expenses

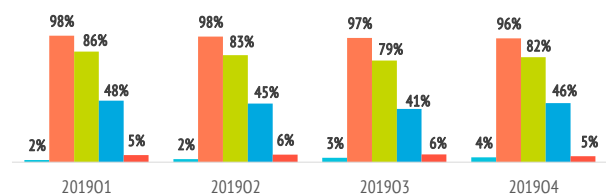
	2019Q1	2019Q2	2019Q3	2019Q4	TOTAL
Restaurants or cafes	63.1%	55.8%	55.8%	57.9%	<b>58.1%</b>
Supermarkets	53.7%	49.6%	51.5%	48.2%	<b>50.7%</b>
Car rental	14.7%	11.9%	11.7%	11.5%	<b>12.4%</b>
Organized excursions	14.2%	15.6%	19.0%	14.3%	<b>15.8%</b>
Taxi, transfer, chauffeur service	55.9%	59.7%	60.2%	57.8%	<b>58.4%</b>
Theme Parks	4.2%	6.1%	11.2%	6.0%	<b>6.9%</b>
Sport activities	4.5%	5.8%	7.5%	4.8%	<b>5.6%</b>
Museums	3.7%	1.8%	2.4%	2.4%	<b>2.6%</b>
Flights between islands	3.8%	3.4%	3.9%	3.4%	<b>3.6%</b>

### Activities in the Canary Islands

Outdoor time per day	2019Q1	2019Q2	2019Q3	2019Q4	2019
0 hours	1.7%	2.4%	3.5%	3.8%	<b>2.9%</b>
1 - 2 hours	12.4%	14.5%	17.6%	14.7%	<b>14.8%</b>
3 - 6 hours	38.1%	37.6%	37.7%	35.6%	<b>37.2%</b>
7 - 12 hours	42.2%	39.6%	35.2%	41.3%	<b>39.6%</b>
More than 12 hours	5.5%	5.9%	6.1%	4.6%	<b>5.5%</b>

### TOURISTS BY HOURS A DAY OUT OF THE ACCOMMODATION

■ 0 hours ■ More than 1 hour ■ More than 3 hours ■ More than 7 hours ■ More than 12 hours



Activities in the Canary Islands	2019Q1	2019Q2	2019Q3	2019Q4	2019
Walk, wander	79.5%	77.4%	71.5%	74.6%	<b>75.7%</b>
Swimming pool, hotel facilities	60.4%	74.4%	79.3%	68.5%	<b>70.7%</b>
Beach	52.0%	59.8%	64.4%	55.2%	<b>57.9%</b>
Explore the island on their own	37.6%	31.1%	32.0%	31.8%	<b>33.1%</b>
Nightlife / concerts / shows	20.0%	24.3%	24.2%	17.4%	<b>21.4%</b>
Taste Canarian gastronomy	22.8%	19.7%	20.1%	19.2%	<b>20.4%</b>
Organized excursions	12.7%	15.3%	21.0%	14.3%	<b>15.9%</b>
Theme parks	7.9%	13.5%	23.0%	11.8%	<b>14.1%</b>
Sport activities	10.5%	11.0%	12.5%	10.7%	<b>11.2%</b>
Sea excursions / whale watching	7.1%	10.7%	16.1%	10.0%	<b>11.0%</b>
Wineries/markets/popular festiva	10.5%	9.4%	8.3%	8.7%	<b>9.2%</b>
Activities at sea	6.1%	8.2%	11.7%	8.0%	<b>8.5%</b>
Museums / exhibitions	8.8%	5.3%	6.4%	5.9%	<b>6.6%</b>
Beauty and health treatments	5.0%	5.8%	5.8%	5.6%	<b>5.5%</b>
Nature activities	5.7%	4.8%	4.2%	3.9%	<b>4.6%</b>
Astronomical observation	2.4%	1.5%	2.0%	2.1%	<b>2.0%</b>

\* Multi-choise question



# TOURIST PROFILE BY QUARTER OF TRIP (2019)

## UNITED KINGOM

### Which island do they choose?

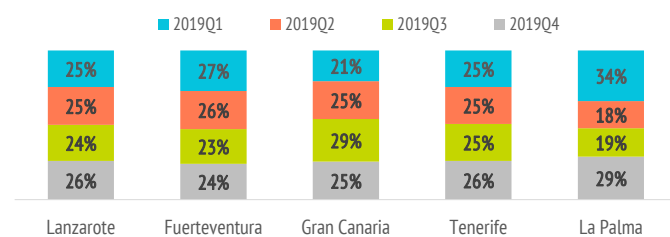
Tourists (> 15 years old)	2019Q1	2019Q2	2019Q3	2019Q4	2019
Lanzarote	297,962	308,204	294,234	315,506	<b>1,215,906</b>
Fuerteventura	113,747	107,052	97,464	100,873	<b>419,136</b>
Gran Canaria	135,826	166,839	188,112	167,722	<b>658,499</b>
Tenerife	482,874	487,222	488,049	512,125	<b>1,970,270</b>
La Palma	8,108	4,356	4,531	6,899	<b>23,894</b>

Share by islands	2019Q1	2019Q2	2019Q3	2019Q4	2019
Lanzarote	28.7%	28.7%	27.4%	28.6%	<b>28.4%</b>
Fuerteventura	11.0%	10.0%	9.1%	9.1%	<b>9.8%</b>
Gran Canaria	13.1%	15.5%	17.5%	15.2%	<b>15.4%</b>
Tenerife	46.5%	45.4%	45.5%	46.4%	<b>46.0%</b>
La Palma	0.8%	0.4%	0.4%	0.6%	<b>0.6%</b>

### How many islands do they visit during their trip?

	2019Q1	2019Q2	2019Q3	2019Q4	2019
One island	93.9%	94.2%	95.0%	94.3%	<b>94.3%</b>
Two islands	5.6%	5.1%	4.7%	5.3%	<b>5.2%</b>
Three or more islands	0.6%	0.7%	0.3%	0.4%	<b>0.5%</b>

### % TOURISTS BY ISLAND AND QUARTER OF TRIP



### Internet usage during their trip

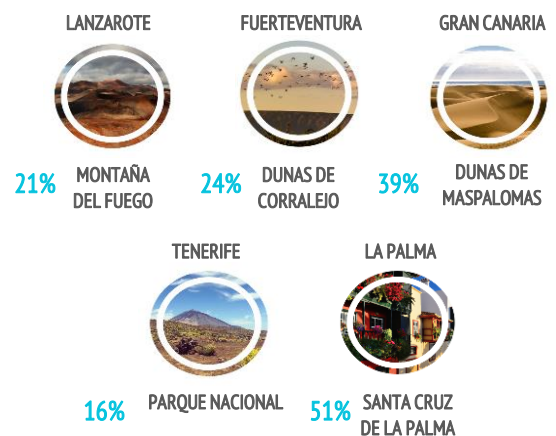
	2019Q1	2019Q2	2019Q3	2019Q4	2019
<b>Research</b>					
- Tourist package	16.3%	15.8%	17.4%	16.4%	<b>16.5%</b>
- Flights	15.3%	16.9%	17.8%	18.6%	<b>17.1%</b>
- Accommodation	19.6%	20.0%	21.7%	22.5%	<b>21.0%</b>
- Transport	16.6%	17.8%	18.6%	18.1%	<b>17.8%</b>
- Restaurants	30.4%	30.3%	32.9%	28.8%	<b>30.6%</b>
- Excursions	22.4%	22.1%	28.7%	20.2%	<b>23.4%</b>
- Activities	26.3%	28.3%	33.9%	26.3%	<b>28.9%</b>
<b>Book or purchase</b>					
- Tourist package	41.6%	43.4%	43.4%	44.2%	<b>43.2%</b>
- Flights	69.9%	66.8%	66.6%	65.3%	<b>67.1%</b>
- Accommodation	59.9%	58.5%	58.7%	56.5%	<b>58.4%</b>
- Transport	49.0%	47.9%	49.1%	44.9%	<b>47.7%</b>
- Restaurants	11.1%	12.2%	11.6%	12.7%	<b>11.9%</b>
- Excursions	8.7%	10.4%	11.0%	10.2%	<b>10.1%</b>
- Activities	11.2%	12.8%	16.9%	13.4%	<b>13.7%</b>

\* Multi-choice question

Internet usage in the Canary Islands	2019Q1	2019Q2	2019Q3	2019Q4	2019
<b>Did not use the Internet</b>	<b>11.7%</b>	<b>10.8%</b>	<b>7.8%</b>	<b>10.7%</b>	<b>10.2%</b>
<b>Used the Internet</b>	<b>88.3%</b>	<b>89.2%</b>	<b>92.2%</b>	<b>89.3%</b>	<b>89.8%</b>
- Own Internet connection	29.5%	30.6%	31.4%	29.2%	30.2%
- Free Wifi connection	47.0%	45.4%	45.8%	46.4%	46.1%
<b>Applications*</b>					
- Search for locations or maps	53.3%	51.8%	54.0%	52.4%	52.9%
- Search for destination info	42.1%	42.0%	45.7%	42.9%	43.2%
- Share pictures or trip videos	55.0%	55.5%	57.5%	56.8%	56.2%
- Download tourist apps	5.2%	5.9%	5.5%	5.9%	5.6%
- Others	27.3%	27.5%	24.6%	25.4%	26.2%

\* Multi-choice question

### MOST VISITED PLACES IN EACH ISLAND



The data refers to % of tourists on each island who have visited the place.

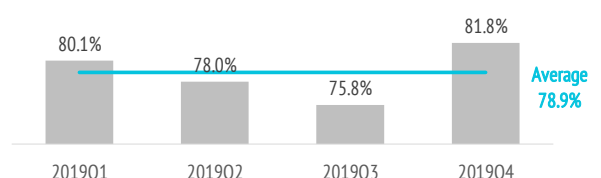
### How do they rate the Canary Islands?

Satisfaction (scale 0-10)	2019Q1	2019Q2	2019Q3	2019Q4	2019
Average rating	8.91	8.84	8.88	8.84	<b>8.87</b>
<b>Experience in the Canary Islands</b>					
Worse or much worse than expected	1.5%	2.7%	1.9%	2.4%	<b>2.1%</b>
Lived up to expectations	52.1%	55.7%	51.6%	56.5%	<b>54.0%</b>
Better or much better than expected	46.3%	41.6%	46.5%	41.1%	<b>43.8%</b>
<b>Future intentions (scale 1-10)</b>					
Return to the Canary Islands	9.08	8.94	8.81	9.01	<b>8.96</b>
Recommend visiting the Canary Islands	9.20	9.07	9.02	9.11	<b>9.10</b>

### How many are loyal to the Canary Islands?

	2019Q1	2019Q2	2019Q3	2019Q4	2019
<b>Repeat tourists</b>	<b>80.1%</b>	<b>78.0%</b>	<b>75.8%</b>	<b>81.8%</b>	<b>78.9%</b>
Repeat tourists (last 5 years)	73.5%	70.3%	66.3%	76.5%	<b>71.7%</b>
Repeat tourists (last 5 years)(5 or more visits)	22.7%	23.5%	15.8%	24.8%	<b>21.7%</b>
<b>At least 10 previous visits</b>	<b>21.8%</b>	<b>21.6%</b>	<b>17.2%</b>	<b>21.9%</b>	<b>20.6%</b>

### REPEAT TOURISTS



# TOURIST PROFILE BY QUARTER OF TRIP (2019)

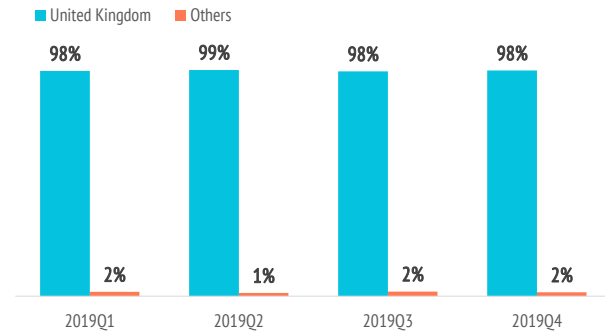
## UNITED KINGDOM

### Where does the flight come from?



	2019Q1	2019Q2	2019Q3	2019Q4	2019
United Kingdom	98.1%	98.6%	98.0%	98.3%	<b>98.3%</b>
Spanish Mainland	0.6%	0.8%	0.7%	1.1%	<b>0.8%</b>
Ireland	0.8%	0.3%	0.5%	0.3%	<b>0.4%</b>
Others	0.5%	0.4%	0.9%	0.3%	<b>0.5%</b>

### % TOURISTS BY QUARTER OF TRIP



### Who do they come with?



	2019Q1	2019Q2	2019Q3	2019Q4	2019
Unaccompanied	7.7%	6.2%	5.2%	6.1%	<b>6.3%</b>
Only with partner	62.6%	51.2%	36.1%	51.4%	<b>50.3%</b>
Only with children (< 13 years old)	2.1%	4.2%	8.1%	4.4%	<b>4.7%</b>
Partner + children (< 13 years old)	3.1%	6.5%	10.1%	6.7%	<b>6.6%</b>
Other relatives	7.0%	12.2%	17.2%	13.4%	<b>12.5%</b>
Friends	8.5%	7.4%	4.9%	4.8%	<b>6.4%</b>
Work colleagues	0.0%	0.3%	0.1%	0.2%	<b>0.1%</b>
Organized trip	0.2%	0.3%	0.1%	0.2%	<b>0.2%</b>
Other combinations <sup>(1)</sup>	8.7%	11.7%	18.3%	13.0%	<b>12.9%</b>

(1) Different situations have been isolated

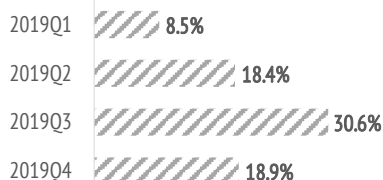
	2019Q1	2019Q2	2019Q3	2019Q4	2019
<b>Tourists with children</b>	<b>8.5%</b>	<b>18.4%</b>	<b>30.6%</b>	<b>18.9%</b>	<b>19.2%</b>
- Between 0 and 2 years old	1.8%	2.1%	1.0%	1.3%	1.6%
- Between 3 and 12 years old	5.6%	14.4%	27.3%	15.9%	15.9%
- Between 0-2 and 3-12 years	1.0%	1.9%	2.3%	1.7%	1.7%
<b>Tourists without children</b>	<b>91.5%</b>	<b>81.6%</b>	<b>69.4%</b>	<b>81.1%</b>	<b>80.8%</b>
<b>Group composition:</b>					
- 1 person	11.9%	10.4%	7.5%	9.0%	<b>9.7%</b>
- 2 people	67.4%	57.6%	43.8%	56.8%	<b>56.3%</b>
- 3 people	7.5%	11.7%	14.1%	11.7%	<b>11.3%</b>
- 4 or 5 people	10.0%	15.9%	27.4%	17.9%	<b>17.8%</b>
- 6 or more people	3.1%	4.5%	7.1%	4.6%	<b>4.8%</b>
<b>Average group size:</b>	<b>2.33</b>	<b>2.60</b>	<b>3.04</b>	<b>2.67</b>	<b>2.66</b>



19.2% of British travel with children.



(under the age of 13)



### Who are they?



	2019Q1	2019Q2	2019Q3	2019Q4	2019
<b>Gender</b>					
Men	43.7%	42.0%	41.3%	44.5%	<b>42.9%</b>
Women	56.3%	58.0%	58.7%	55.5%	<b>57.1%</b>
<b>Age</b>					
Average age (tourist > 15 years old)	50.7	47.1	43.8	51.3	<b>48.2</b>
Standard deviation	15.7	16.7	14.6	14.7	<b>15.7</b>
<b>Age range (&gt; 15 years old)</b>					
16 - 24 years old	5.1%	8.8%	11.0%	4.1%	<b>7.2%</b>
25 - 30 years old	9.4%	12.8%	11.0%	6.9%	<b>10.0%</b>
31 - 45 years old	21.2%	25.2%	32.4%	22.5%	<b>25.3%</b>
46 - 60 years old	33.3%	27.7%	31.5%	37.0%	<b>32.4%</b>
Over 60 years old	30.9%	25.6%	14.2%	29.5%	<b>25.0%</b>
<b>Occupation</b>					
Salaried worker	46.6%	57.5%	64.9%	56.3%	<b>56.4%</b>
Self-employed	11.9%	10.4%	10.9%	12.9%	<b>11.5%</b>
Unemployed	1.0%	1.7%	0.7%	0.4%	<b>0.9%</b>
Business owner	5.1%	4.8%	4.9%	4.6%	<b>4.9%</b>
Student	1.3%	2.7%	4.8%	1.0%	<b>2.4%</b>
Retired	32.9%	21.2%	12.2%	23.4%	<b>22.4%</b>
Unpaid domestic work	0.7%	0.7%	1.3%	0.6%	<b>0.8%</b>
Others	0.5%	0.9%	0.3%	0.7%	<b>0.6%</b>
<b>Annual household income level</b>					
Less than €25,000	19.1%	21.4%	18.4%	16.1%	<b>18.7%</b>
€25,000 - €49,999	43.2%	34.2%	38.9%	31.6%	<b>36.9%</b>
€50,000 - €74,999	18.3%	22.4%	21.1%	22.7%	<b>21.2%</b>
More than €74,999	19.4%	22.0%	21.7%	29.6%	<b>23.3%</b>
<b>Education level</b>					
No studies	11.6%	12.7%	18.2%	11.3%	<b>13.5%</b>
Primary education	0.7%	0.8%	1.1%	0.9%	<b>0.9%</b>
Secondary education	22.3%	20.3%	17.2%	16.7%	<b>19.1%</b>
Higher education	65.4%	66.2%	63.4%	71.1%	<b>66.6%</b>



AVERAGE AGE (> 15 years old)



% OF TOURISTS WITH INCOMES OVER €74,999



% SALARIED WORKED TOURISTS

