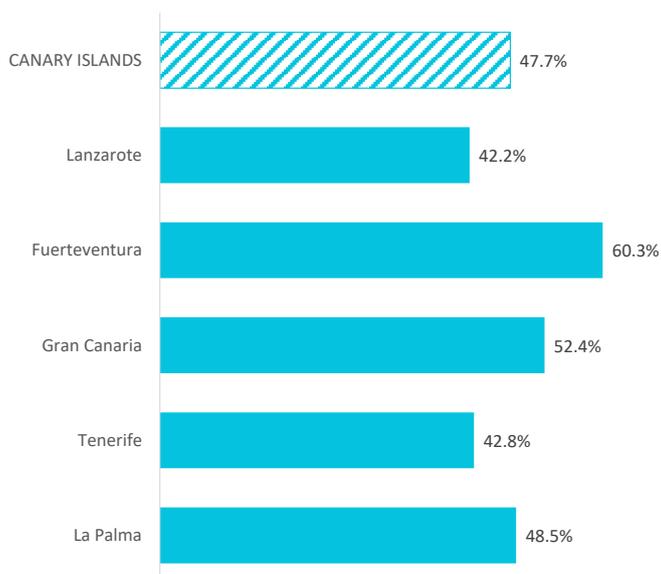


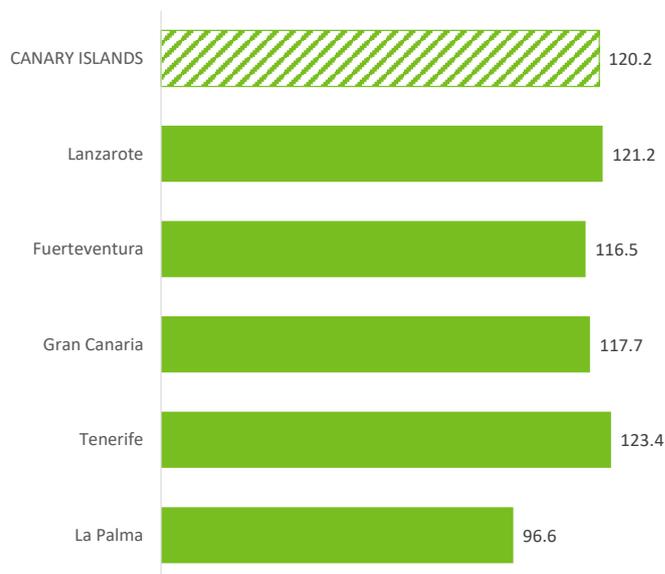
INBOUND TOURISM AND TOURIST EXPENDITURE

	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Tourist arrivals ≥ 16 years old (EGT)	14,108,401	2,601,667	1,984,658	3,737,159	5,601,943	133,951
% Tourists	100%	18.4%	14.1%	26.5%	39.7%	0.9%
% tourists who book holiday package	47.7%	42.2%	60.3%	52.4%	42.8%	48.5%
Expenditure per tourist (€)	1,387	1,349	1,392	1,461	1,355	1,241
- book holiday package	1,596	1,546	1,524	1,674	1,598	1,314
- holiday package	1,319	1,286	1,342	1,375	1,280	1,115
- others	277	260	182	299	317	199
- do not book holiday package	1,196	1,204	1,191	1,227	1,175	1,172
- flight	328	315	345	357	312	344
- accommodation	420	454	425	413	405	418
- others	448	435	420	456	458	410
Average length of stay	9.47	8.93	9.42	10.09	9.32	9.71
Average daily expenditure (€)	167.8	167.6	164.9	169.0	168.9	140.8
Average daily expenditure without flight (€)	120.2	121.2	116.5	117.7	123.4	96.6
Average cost of the flight (€)	387.4	371.0	407.4	431.0	359.1	372.3
Total turnover (≥ 16 years old) (€m)	19,565	3,508	2,762	5,459	7,593	166
% Turnover	100%	17.9%	14.1%	27.9%	38.8%	0.8%
Tourist arrivals (FRONTUR)	16,210,910	3,049,188	2,274,859	4,235,141	6,449,359	148,720
Passenger arrivals on non-stop flights (AENA)	19,302,668	3,439,703	2,478,492	5,471,631	7,726,234	186,553
Children < 15 years old (FRONTUR - EGT)	2,102,509	447,521	290,201	497,982	847,416	14,769

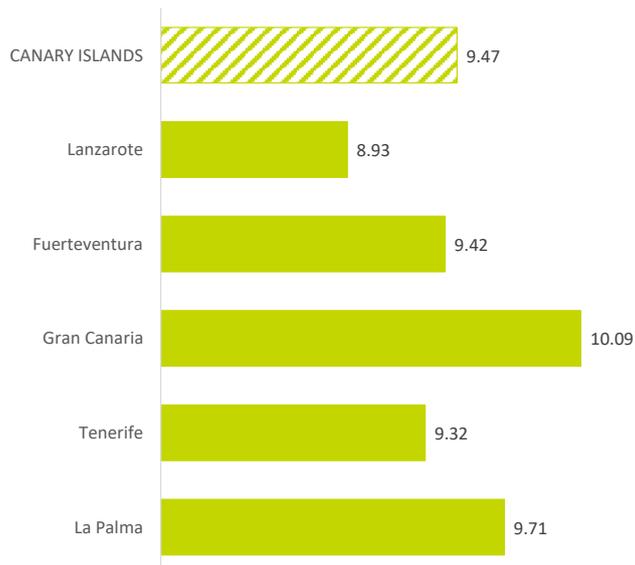
TOURISTS WHO BOOK HOLIDAY PACKAGE (%)



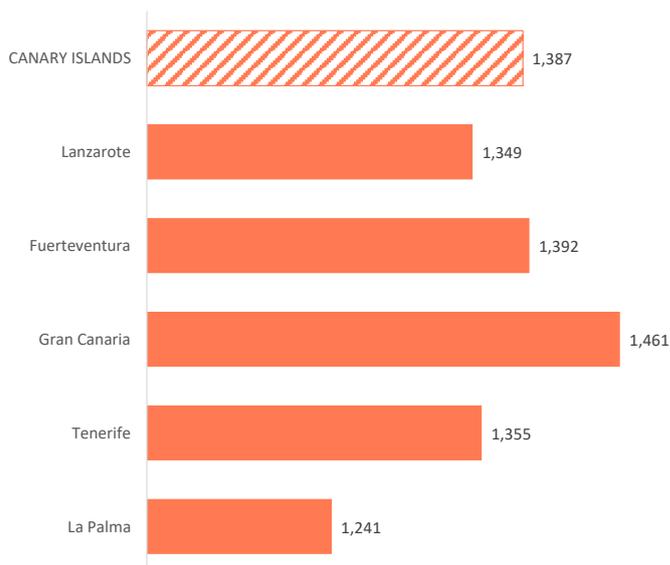
EXPENDITURE PER TOURIST WITHOUT FLIGHT (€)



AVERAGE LENGTH OF STAY



EXPENDITURE PER TOURIST (€)



% Tourists whose spending has been greater than €0 in each item

	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Accommodation:						
- Accommodation	83.7%	86.7%	89.2%	82.8%	80.8%	89.8%
- Additional accommodation expenses	7.1%	7.3%	8.8%	6.0%	7.2%	6.7%
Transport:						
- National/International Transport	94.9%	95.2%	97.8%	95.6%	93.2%	96.2%
- Flights between islands	5.6%	6.9%	7.0%	4.3%	5.1%	7.1%
- Taxi	52.6%	51.8%	57.8%	55.2%	49.9%	31.6%
- Car rental	32.4%	35.1%	30.5%	22.4%	37.6%	67.0%
- Public transport	11.2%	9.7%	6.8%	15.4%	10.7%	12.0%
Food and drink:						
- Food purchases at supermarkets	58.8%	64.6%	55.5%	57.2%	58.2%	66.6%
- Restaurants	66.5%	70.6%	49.2%	64.0%	72.3%	75.1%
Leisure:						
- Organized excursions	24.7%	25.7%	21.3%	17.1%	30.3%	32.6%
- Sport activities	8.1%	8.2%	9.7%	6.3%	8.8%	5.2%
- Cultural activities	2.8%	3.3%	1.4%	2.4%	3.2%	2.3%
- Museums	5.5%	13.9%	2.2%	4.4%	3.5%	11.2%
- Theme Parks	10.9%	6.1%	4.3%	5.0%	19.8%	1.2%
- Discos and pubs	10.7%	11.5%	6.4%	9.6%	13.0%	1.7%
- Wellness	5.3%	4.9%	4.7%	4.1%	6.7%	2.7%
Purchases of goods:						
- Souvenirs	41.5%	47.3%	41.1%	38.1%	41.3%	38.9%
- Real estate	0.2%	0.1%	0.1%	0.2%	0.2%	0.0%
- Other purchases	0.8%	0.7%	0.7%	0.8%	0.9%	0.9%
Others:						
- Medical expenses	7.7%	8.2%	7.7%	7.0%	7.8%	8.2%
- Other expenses	5.4%	4.5%	7.2%	4.6%	5.7%	7.7%

Average expenditure of tourists whose spending has been greater than €0 in each item

	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Expenditure per tourist and trip (€)						
Accommodation:	866	821	894	951	829	613
- Accommodation	709	673	740	746	692	545
- Additional accommodation expenses	157	148	154	204	138	67
Transport:	733	671	723	806	718	799
- National/International Transport	408	390	417	451	385	387
- Flights between islands	84	60	78	110	87	124
- Taxi	89	76	89	88	95	123
- Car rental	122	116	120	124	124	143
- Public transport	29	28	20	33	28	22
Food and drink:	306	290	249	349	304	216
- Food purchases at supermarkets	108	99	101	130	100	86
- Restaurants	199	191	148	219	204	131
Leisure:	535	482	541	539	539	399
- Organized excursions	95	88	99	89	98	95
- Sport activities	99	79	119	94	102	108
- Cultural activities	58	46	60	66	59	57
- Museums	39	44	34	36	35	19
- Theme Parks	71	62	57	69	73	33
- Discos and pubs	99	95	95	111	95	29
- Wellness	74	68	76	73	77	60
Purchases of goods:	1,242	388	492	1,722	1,272	153
- Souvenirs	87	75	71	112	84	58
- Real estate	934	265	169	1,242	1,000	10
- Other purchases	221	48	253	368	188	85
Others:	138	115	136	165	135	99
- Medical expenses	47	32	50	64	44	18
- Other expenses	91	83	86	101	90	81

TOURIST PROFILE

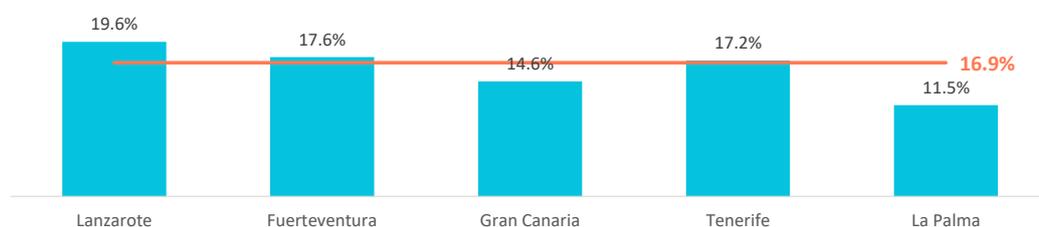
Who are they?

	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Gender						
Percentage of men	48.2%	48.1%	45.2%	50.7%	47.8%	43.9%
Percentage of women	51.8%	51.9%	54.8%	49.3%	52.2%	56.1%
Age						
Average age (tourists above 16 years old)	46.37	48.85	46.12	46.81	44.96	48.06
Standard deviation	16.8	16.1	16.2	17.3	16.7	15.2
Age range						
16-24 years old	11.1%	7.5%	10.1%	12.4%	12.4%	7.7%
25-30 years old	10.8%	8.6%	11.3%	10.1%	12.1%	8.3%
31-45 years old	28.7%	27.8%	29.0%	26.7%	30.4%	27.0%
46-60 years old	25.2%	28.1%	27.2%	24.7%	23.2%	31.6%
Over 60 years old	24.2%	28.0%	22.3%	26.1%	21.9%	25.4%
Occupation						
Salaried worker	55.7%	55.5%	58.3%	53.6%	56.1%	59.7%
Self-employed	10.8%	11.1%	11.2%	10.6%	10.7%	8.2%
Unemployed	0.9%	0.8%	0.7%	1.0%	1.0%	1.0%
Business owner	8.1%	5.8%	8.3%	9.1%	8.3%	9.1%
Student	4.2%	2.9%	3.7%	4.7%	4.7%	3.0%
Retired	18.9%	22.5%	16.8%	19.4%	17.7%	17.9%
Unpaid domestic work	0.6%	0.7%	0.3%	0.5%	0.6%	0.0%
Others	0.9%	0.7%	0.8%	1.0%	0.9%	1.0%
Annual household income level						
Less than €25,000	13.1%	11.2%	11.6%	13.1%	14.5%	11.2%
€25,000 - €49,999	34.9%	35.8%	33.6%	34.0%	35.4%	37.6%
€50,000 - €74,999	24.4%	24.7%	26.0%	25.2%	23.1%	24.0%
More than €74,999	27.7%	28.3%	28.9%	27.7%	27.0%	27.3%
Education level						
No studies	4.0%	5.5%	2.8%	3.1%	4.5%	1.1%
Primary education	1.9%	1.2%	1.8%	2.6%	1.8%	2.5%
Secondary education	20.1%	18.1%	20.9%	23.1%	18.9%	18.5%
Higher education	73.9%	75.2%	74.5%	71.2%	74.8%	77.9%

Who do they come with?

	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Unaccompanied	10.1%	5.7%	10.8%	14.7%	8.8%	7.3%
Only with partner	47.5%	49.2%	47.6%	44.8%	48.4%	54.7%
Only with children (< 13 years old)	4.4%	4.6%	4.9%	4.6%	4.1%	3.2%
Partner + children (< 13 years old)	6.8%	7.7%	7.4%	5.3%	7.3%	5.5%
Other relatives	10.0%	11.0%	10.3%	9.2%	9.9%	8.5%
Friends	7.1%	6.4%	6.3%	7.7%	7.3%	5.4%
Work colleagues	0.6%	0.3%	0.3%	0.8%	0.7%	2.0%
Organized trip	0.2%	0.2%	0.2%	0.3%	0.2%	0.6%
Other combinations ⁽²⁾	13.3%	15.0%	12.3%	12.5%	13.4%	12.9%
<i>(2) Different situations have been isolated</i>						
Tourists with children	16.9%	19.6%	17.6%	14.6%	17.2%	11.5%
- Between 0 and 2 years old	1.5%	1.6%	1.5%	1.3%	1.5%	0.5%
- Between 3 and 12 years old	14.1%	16.2%	15.1%	12.0%	14.4%	10.2%
- Between 0 -2 and 3-12 years old	1.3%	1.7%	1.1%	1.2%	1.3%	0.8%
Tourists without children	83.1%	80.4%	82.4%	85.4%	82.8%	88.5%
Group composition:						
- 1 person	12.6%	8.8%	13.0%	17.5%	10.9%	9.3%
- 2 people	55.3%	54.3%	56.5%	53.5%	56.4%	63.4%
- 3 people	12.1%	12.3%	12.4%	11.7%	12.2%	10.8%
- 4 or 5 people	16.0%	19.2%	15.4%	13.8%	16.3%	14.1%
- 6 or more people	4.0%	5.4%	2.7%	3.5%	4.2%	2.4%
Average group size:	2.57	2.75	2.48	2.45	2.60	2.45

*People who share the main expenses of the trip



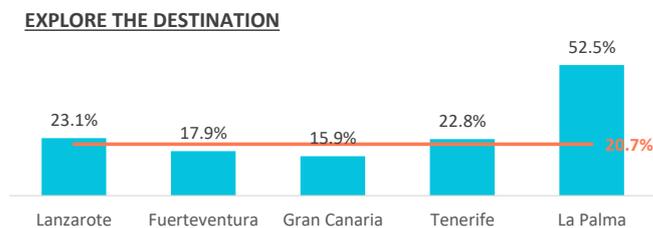
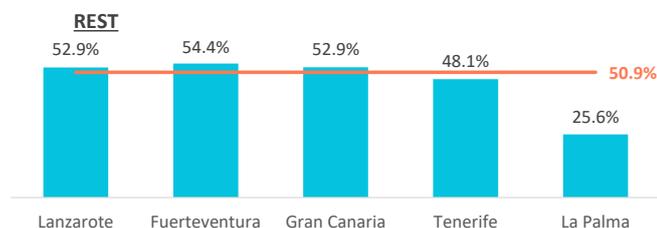
TRIP MOTIVATION AND DESTINATION CHOICE

What is the main reason for visiting the Canary Islands?

	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Holidays	90.0%	95.1%	92.9%	86.8%	88.8%	90.4%
Family reasons	6.9%	3.2%	4.8%	8.7%	8.1%	4.7%
Business	1.6%	0.5%	0.9%	2.7%	1.5%	2.9%
Education and training	0.2%	0.0%	0.1%	0.3%	0.3%	0.4%
Sports training	0.5%	0.4%	0.7%	0.4%	0.5%	0.4%
Health	0.1%	0.1%	0.0%	0.2%	0.1%	0.0%
Conventions and Exhibitions	0.2%	0.1%	0.2%	0.2%	0.2%	0.9%
Others	0.5%	0.6%	0.4%	0.6%	0.5%	0.3%

What is the main motivation for their holidays?

	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Rest	50.9%	52.9%	54.4%	52.9%	48.1%	25.6%
Enjoy family time	15.6%	13.8%	13.0%	17.5%	16.3%	8.8%
Have fun	9.2%	7.0%	9.5%	10.3%	9.4%	7.0%
Explore the destination	20.7%	23.1%	17.9%	15.9%	22.8%	52.5%
Practice their hobbies	2.0%	2.2%	3.5%	1.5%	1.7%	3.2%
Other reasons	1.7%	1.1%	1.7%	2.0%	1.7%	2.9%



Importance of each factor in the destination choice

	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Climate	75.1%	74.6%	77.8%	75.6%	74.5%	63.0%
Safety	54.6%	58.3%	56.6%	52.2%	54.2%	42.6%
Tranquility	47.9%	50.6%	54.4%	46.9%	44.8%	50.4%
Sea	45.4%	41.3%	59.6%	48.3%	40.5%	38.5%
Accommodation supply	42.9%	46.6%	44.1%	42.0%	41.8%	25.5%
Beaches	38.8%	34.7%	57.5%	43.3%	31.5%	21.3%
Effortless trip	38.3%	42.0%	40.7%	37.3%	36.6%	27.2%
Price	37.3%	39.7%	37.2%	34.9%	38.1%	24.2%
European belonging	35.3%	34.6%	36.9%	36.3%	34.5%	30.7%
Landscapes	35.0%	34.5%	30.2%	31.1%	38.7%	67.6%
Environment	34.6%	37.3%	29.8%	30.8%	37.0%	52.3%
Gastronomy	26.9%	27.2%	24.6%	27.0%	27.6%	26.3%
Fun possibilities	24.0%	19.8%	21.1%	25.3%	26.3%	16.7%
Authenticity	22.6%	24.9%	20.4%	20.6%	23.3%	34.6%
Exoticism	12.0%	10.8%	10.2%	12.3%	13.0%	18.1%
Hiking trail network	10.4%	7.8%	7.2%	10.5%	12.0%	37.9%
Shopping	9.6%	7.9%	7.3%	11.6%	10.1%	6.8%
Culture	9.5%	11.0%	7.1%	9.7%	9.5%	10.6%
Historical heritage	9.1%	11.5%	6.2%	8.9%	9.1%	13.7%
Nightlife	8.4%	5.9%	4.8%	11.2%	9.2%	4.7%

Each aspect is rated individually ("Not important", "Somewhat important", "Quite important", "Very important"). % of tourists who indicate that the factor is "very important" in their choice.

What channels did they use to get information about the trip?

	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Previous visits to the Canary Islands	49.0%	58.0%	40.5%	48.0%	48.7%	45.3%
Friends or relatives	29.6%	29.6%	20.9%	28.3%	33.6%	23.9%
Internet or social media	53.0%	58.7%	51.6%	48.4%	53.8%	55.4%
Mass Media	2.1%	2.2%	1.6%	1.8%	2.3%	3.9%
Travel guides and magazines	7.0%	8.8%	5.4%	6.0%	6.9%	19.8%
Travel Blogs or Forums	6.7%	8.4%	5.4%	4.9%	7.5%	8.1%
Travel TV Channels	0.8%	1.0%	0.7%	0.8%	0.7%	1.0%
Tour Operator or Travel Agency	20.4%	19.7%	26.2%	20.3%	18.7%	20.9%
Public administrations or similar	0.7%	0.7%	0.4%	0.6%	0.7%	2.7%
Others	3.2%	2.9%	2.3%	3.9%	3.2%	4.9%

* Multi-choice question

TRIP BOOKING

How far in advance do they book their trip?

	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
The same day	0.7%	0.4%	0.4%	1.2%	0.7%	0.2%
Between 1 and 30 days	23.5%	19.9%	23.2%	26.7%	23.2%	18.5%
Between 1 and 2 months	24.6%	24.3%	24.9%	25.0%	24.3%	28.4%
Between 3 and 6 months	32.4%	32.9%	34.9%	30.2%	32.6%	37.8%
More than 6 months	18.8%	22.5%	16.5%	17.0%	19.1%	15.2%

% TOURISTS WHO BOOK THEIR TRIP WITH MORE THAN 6 MONTHS



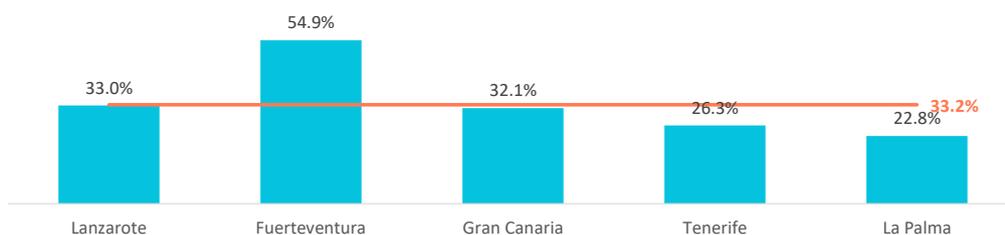
With whom did they book their flight and accommodation?

	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Flight						
- Directly with the airline	49.6%	56.6%	38.2%	44.7%	53.7%	48.1%
- Tour Operator or Travel Agency	50.4%	43.4%	61.8%	55.3%	46.3%	51.9%
Accommodation						
- Directly with the accommodation	36.7%	44.1%	25.9%	33.3%	39.4%	38.8%
- Tour Operator or Travel Agency	63.3%	55.9%	74.1%	66.7%	60.6%	61.2%

What do they book?

	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Room only	29.1%	34.6%	17.5%	31.3%	29.2%	25.9%
Bed and Breakfast	14.3%	12.6%	6.6%	15.2%	17.5%	16.4%
Half board	20.1%	17.3%	16.9%	18.7%	23.5%	30.9%
Full board	3.3%	2.5%	4.2%	2.7%	3.6%	4.0%
All inclusive	33.2%	33.0%	54.9%	32.1%	26.3%	22.8%

% TOURISTS WHO BOOK ALL INCLUSIVE



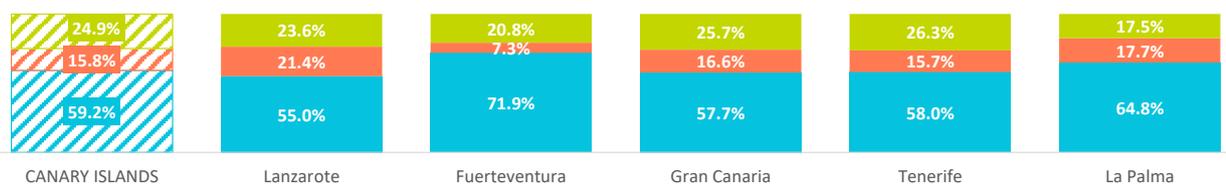
ACCOMMODATION

	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
1-2-3* Hotel	10.7%	9.0%	12.9%	14.0%	8.7%	5.3%
4* Hotel	38.6%	34.7%	54.9%	33.6%	37.7%	59.5%
5* Hotel / 5* Luxury Hotel	9.9%	11.2%	4.1%	10.1%	11.6%	0.0%
Aparthotel / Tourist Villa	15.8%	21.4%	7.3%	16.6%	15.7%	17.7%
House/room rented in a private dwelling	7.8%	9.1%	7.6%	6.9%	7.8%	6.4%
Private accommodation ⁽¹⁾	9.0%	6.1%	7.3%	10.2%	10.2%	5.3%
Others (Cottage, cruise, camping,...)	8.2%	8.4%	5.8%	8.6%	8.3%	5.8%

(1) Own property / House of friends or relatives / Free housing exchange / Other private accommodation.

TYPE OF ACCOMMODATION

Hotels Aparthotel / Tourist Villa Others



SATISFACTION AND LOYALTY INDICATORS

Satisfaction

Satisfaction (scale 0-10)	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Average rating	8.82	8.99	8.74	8.74	8.81	9.01
Experience in the Canary Islands	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Worse or much worse than expected	2.5%	1.8%	2.7%	2.8%	2.7%	2.1%
Lived up to expectations	54.0%	55.0%	55.4%	56.4%	51.5%	48.7%
Better or much better than expected	43.5%	43.3%	42.0%	40.9%	45.8%	49.2%
Future intentions (scale 1-10)	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Return to the Canary Islands	8.83	9.05	8.78	8.70	8.82	9.07
Recommend visiting the Canary Islands	9.04	9.23	8.96	8.93	9.05	9.38

RETURN TO THE CANARY ISLANDS



8.83
CANARY ISLANDS



RECOMMEND VISITING THE



9.4
CANARY ISLANDS

How many are loyal to the Canary Islands?

REPEAT TOURISTS FROM THE CANARY ISLANDS ACCORDING TO THE ISLAND WITH THE LONGEST STAY ON "THIS TRIP"

	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
First visit	27.5%	21.8%	29.5%	26.9%	30.1%	22.4%
Repeat tourists	72.5%	78.2%	70.5%	73.1%	69.9%	77.6%
At least 10 previous visits	19.6%	23.7%	16.5%	21.6%	17.5%	16.3%
Repeat tourists (last 5 years)	65.0%	70.5%	62.7%	65.8%	62.7%	69.6%
Repeat tourists (last 5 years) (5 or more visits)	15.6%	17.3%	13.8%	16.5%	15.0%	12.7%

REPEAT TOURISTS FROM EACH ISLAND ACCORDING TO THE ISLAND WITH THE LONGEST STAY IN "THIS TRIP"

	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Lanzarote	37.7%	70.3%	13.0%	16.9%	26.1%	1.8%
Fuerteventura	29.4%	16.1%	57.9%	14.8%	18.8%	1.5%
Gran Canaria	41.7%	12.2%	8.8%	65.7%	23.5%	2.4%
Tenerife	50.5%	14.5%	7.7%	16.3%	63.6%	2.3%
La Palma	6.4%	14.6%	10.3%	16.3%	27.2%	63.6%
CANARY ISLANDS	72.5%	78.2%	70.5%	73.1%	69.9%	77.6%

How to interpret the above table?

- The **CANARY ISLANDS** column refers to the % of repeat tourists on each island regardless of the island with the longest stay in 2023. Therefore, the denominator is the total number of tourists who visited the Canary Islands in 2023.
- The columns **for each island** refer to the % of repeat tourists on each island according to the island with the longest stay in 2023. Therefore, the denominator is the total number of tourists of each island in 2023. For example: 70.3% refers to the % of repeat tourists of Lanzarote who in 2023 choose Lanzarote as their island with the longest stay. In 2023, 16.1% of tourists of Lanzarote have previously been in Fuerteventura.
- The **CANARY ISLANDS** row refers to the % of repeat tourists of the Canary Islands according to the island with the longest stay in 2023. For example: 69.9% of tourists whose choose Tenerife as their island with the longest stay have previously been in the Canary Islands.

ISLANDS

How many islands do they visit during their trip?

	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
One island	92.1%	92.9%	92.1%	92.8%	92.2%	80.0%
Two islands	6.7%	6.3%	7.1%	6.0%	6.7%	16.5%
Three or more islands	1.2%	0.8%	0.7%	1.3%	1.1%	3.5%

Visited islands during their trip (with overnight staying)

	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Lanzarote	19.0%	100%	1.3%	0.7%	0.3%	1.6%
Fuerteventura	14.8%	1.7%	100%	0.9%	0.4%	0.9%
Gran Canaria	27.2%	0.5%	1.0%	100%	0.9%	2.6%
Tenerife	40.5%	0.7%	0.7%	1.7%	100%	6.6%
La Gomera	0.5%	0.1%	0.1%	0.1%	0.9%	1.0%
La Palma	1.4%	0.2%	0.1%	0.5%	0.5%	100%
El Hierro	0.2%	0.0%	0.0%	0.1%	0.2%	1.3%
Cruise	0.2%	0.0%	0.1%	0.1%	0.1%	0.0%

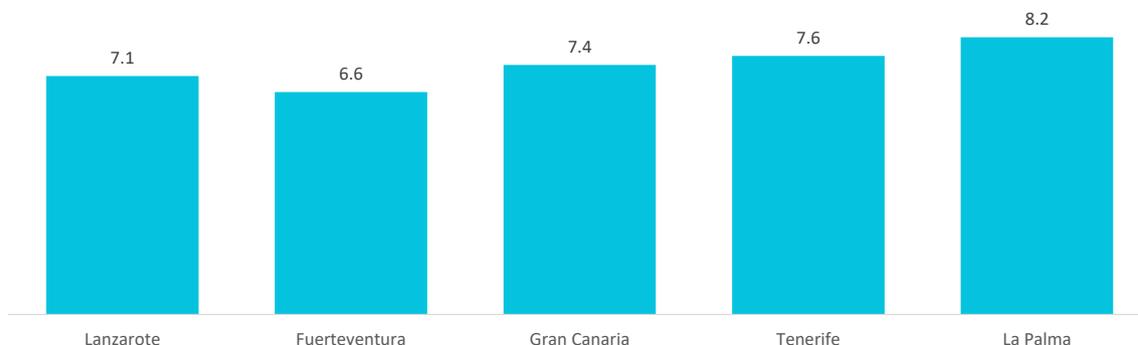
ACTIVITIES IN THE CANARY ISLANDS

Outdoor time per day

	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
0 hours	2.3%	1.7%	4.0%	2.4%	2.0%	1.6%
1 - 2 hours	10.6%	11.0%	14.8%	10.7%	9.0%	5.0%
3 - 6 hours	33.3%	36.6%	34.8%	33.3%	31.3%	26.8%
7 - 12 hours	45.2%	43.7%	39.4%	44.5%	48.2%	58.3%
More than 12 hours	8.6%	7.0%	7.0%	9.1%	9.5%	8.3%
Outdoor time per day	7.3	7.1	6.6	7.4	7.6	8.2



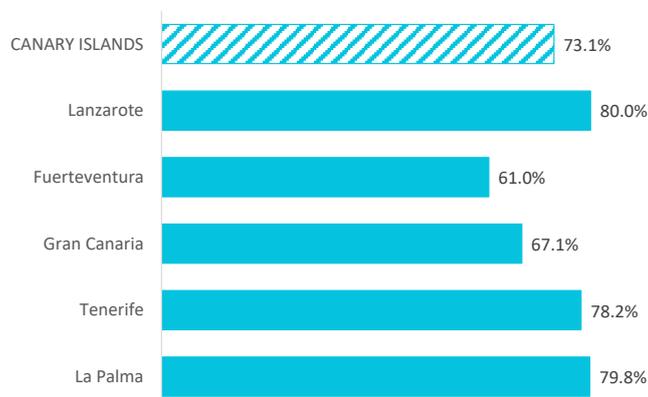
7.3
CANARY ISLANDS



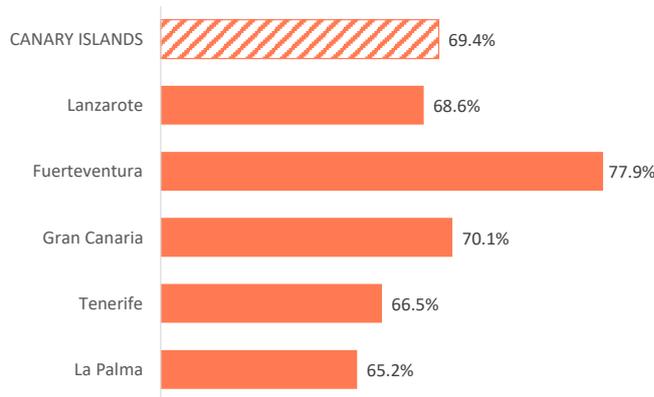
Activities in the Canary Islands

	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Walk, wander	73.1%	80.0%	61.0%	67.1%	78.2%	79.8%
Beach	69.4%	68.6%	77.9%	70.1%	66.5%	65.2%
Swimming pool, hotel facilities	59.3%	63.0%	54.1%	56.3%	62.0%	46.6%
Explore the island on their own	48.0%	51.3%	39.8%	44.6%	50.9%	75.0%
Taste Canarian gastronomy	26.5%	28.6%	19.1%	23.1%	29.9%	41.7%
Hiking	18.5%	16.3%	14.0%	17.8%	20.6%	51.9%
Organized excursions	16.8%	17.9%	13.8%	12.1%	20.3%	26.0%
Nightlife / concerts / shows	15.9%	13.7%	9.7%	18.2%	17.9%	6.8%
Theme parks	14.1%	8.1%	5.9%	9.5%	23.3%	1.4%
Sea excursions / whale watching	12.4%	6.9%	9.7%	10.4%	17.3%	14.9%
Wineries / markets / popular festivals	11.4%	20.3%	6.9%	9.8%	9.8%	19.0%
Museums / exhibitions	10.5%	21.2%	5.2%	10.1%	7.4%	22.8%
Other Nature Activities	8.1%	7.7%	6.7%	6.3%	9.6%	16.6%
Swim	7.8%	8.8%	7.1%	7.2%	8.1%	4.0%
Beauty and health treatments	6.1%	5.5%	5.0%	5.8%	7.0%	3.7%
Running	5.7%	6.9%	4.5%	5.8%	5.5%	6.4%
Practice other sports	4.5%	3.8%	4.8%	4.5%	4.7%	2.0%
Astronomical observation	4.0%	2.0%	3.5%	3.4%	5.1%	15.8%
Cycling / Mountain bike	3.0%	7.0%	2.7%	2.2%	1.9%	1.7%
Surf	2.9%	2.9%	5.6%	2.2%	2.4%	0.5%
Scuba Diving	2.9%	3.6%	2.4%	2.0%	3.2%	2.4%
Golf	2.5%	1.4%	2.6%	2.5%	2.9%	0.0%
Windsurf / Kitesurf	0.9%	0.8%	2.3%	0.4%	0.8%	0.0%

WALK, WANDER



BEACH

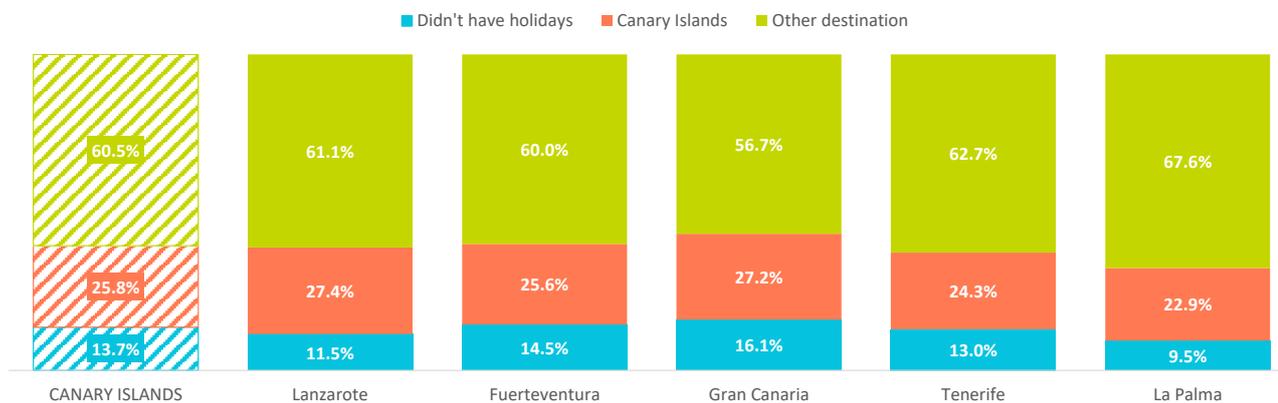


COMPETITORS

Where did they spend their main holiday last year? *

	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Didn't have holidays	13.7%	11.5%	14.5%	16.1%	13.0%	9.5%
Canary Islands	25.8%	27.4%	25.6%	27.2%	24.3%	22.9%
Other destination	60.5%	61.1%	60.0%	56.7%	62.7%	67.6%
Balearic Islands	4.5%	4.9%	4.9%	3.9%	4.6%	4.2%
Rest of Spain	11.4%	11.8%	8.4%	11.2%	12.3%	14.7%
Italy	7.4%	6.9%	8.3%	6.9%	7.8%	8.0%
France	5.3%	5.9%	5.8%	4.5%	5.3%	6.5%
Turkey	2.8%	2.4%	3.4%	2.8%	2.7%	1.6%
Greece	6.9%	6.6%	8.6%	7.2%	6.3%	7.7%
Portugal	4.1%	5.1%	3.5%	3.3%	4.3%	6.3%
Croatia	2.3%	1.5%	2.7%	2.6%	2.3%	1.8%
Egypt	1.1%	0.9%	1.7%	1.1%	1.0%	1.7%
Tunisia	0.3%	0.3%	0.3%	0.3%	0.2%	0.2%
Morocco	0.8%	0.8%	0.7%	0.9%	0.7%	0.2%
Others	13.7%	14.0%	11.7%	12.0%	15.2%	14.8%

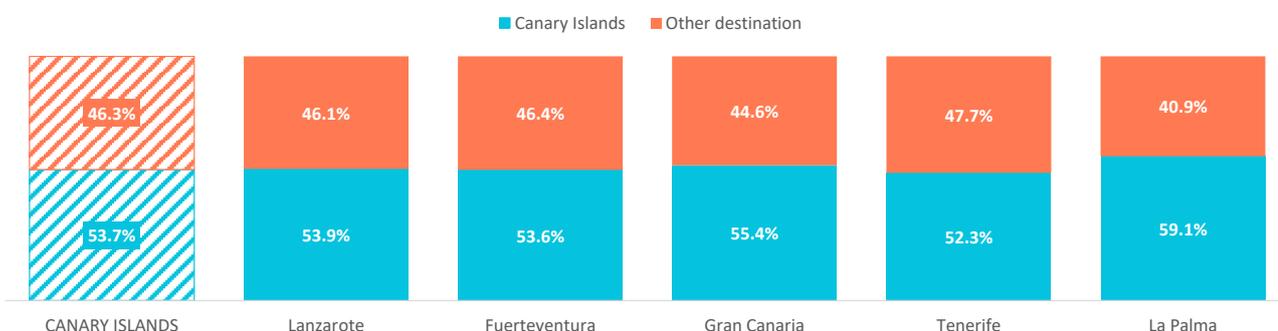
* Percentage of valid answers



What other destinations did they consider for this trip? *

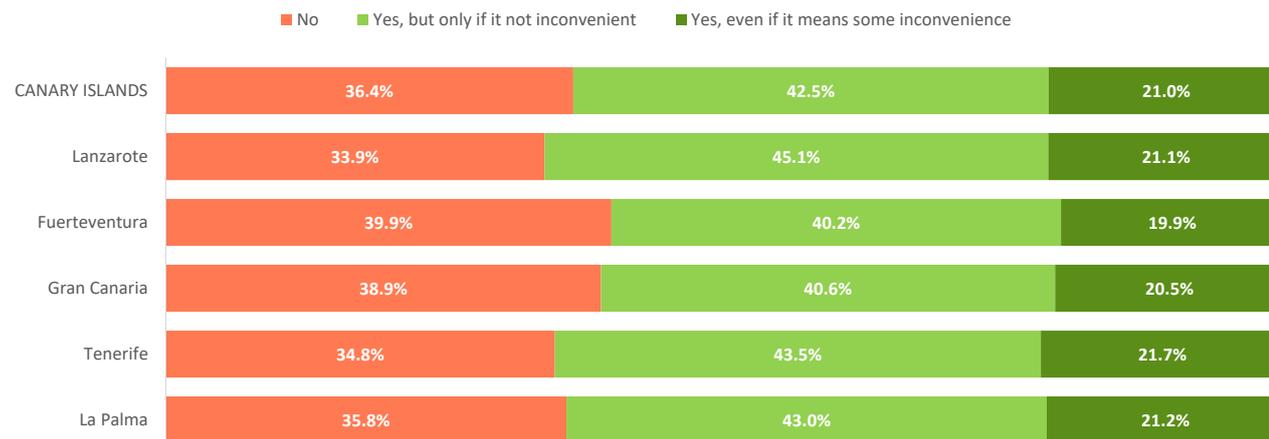
	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
None (I was clear about "this Canary Island")	28.5%	28.0%	26.6%	29.0%	29.0%	32.8%
Canary Islands (other island)	25.1%	25.9%	26.9%	26.3%	23.3%	26.3%
Other destination	46.3%	46.1%	46.4%	44.6%	47.7%	40.9%
Balearic Islands	6.1%	7.1%	6.5%	5.4%	6.0%	4.5%
Rest of Spain	8.6%	8.6%	7.3%	8.6%	9.2%	6.3%
Italy	4.8%	4.4%	4.7%	4.5%	5.1%	5.5%
France	1.6%	1.4%	1.1%	1.6%	1.8%	1.8%
Turkey	3.4%	3.2%	3.7%	3.4%	3.4%	2.1%
Greece	8.1%	7.9%	9.3%	7.9%	8.0%	6.9%
Portugal	6.3%	6.8%	5.7%	5.6%	6.6%	6.4%
Croatia	2.5%	2.5%	2.1%	2.4%	2.6%	1.8%
Egypt	2.5%	2.0%	3.3%	2.5%	2.3%	2.3%
Others	2.5%	2.2%	2.6%	2.6%	2.6%	3.3%

* Percentage of valid answers

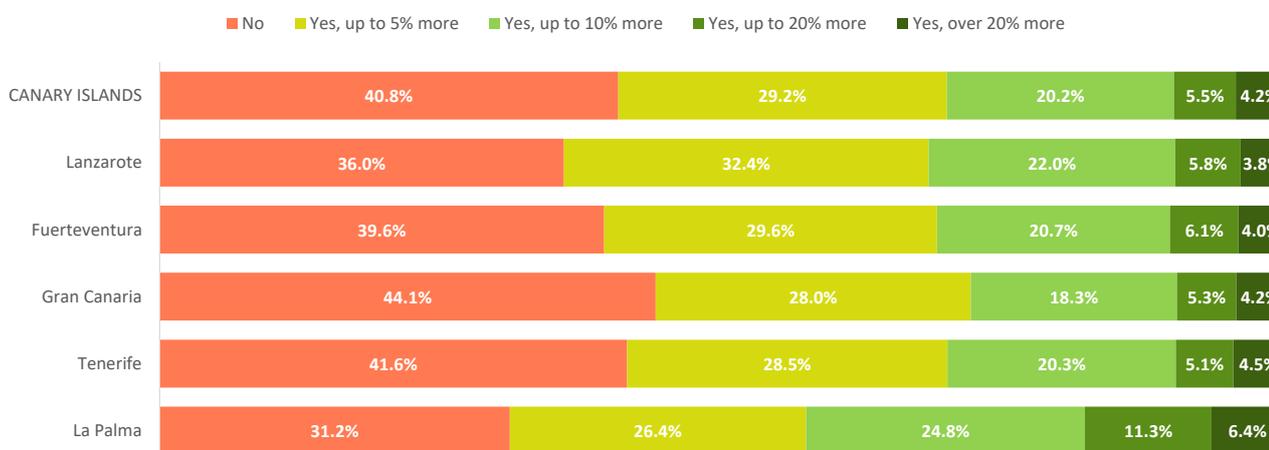


SUSTAINABLE DESTINATION

When booking a trip, do they tend to choose the most sustainable options?



Would they be willing to spend more on travel to reduce their carbon footprint?



Perception of the following sustainability measures during their stay *

	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
Quality of life on the island	8.0	8.2	7.8	8.0	8.1	8.2
Tolerance towards tourism	8.6	8.7	8.6	8.6	8.5	8.6
Cleanliness of the island	8.2	8.7	8.2	8.0	8.2	8.6
Air quality	8.5	8.7	8.6	8.3	8.4	8.9
Rational water consumption	7.6	7.8	7.5	7.5	7.6	7.6
Energy saving	7.1	7.3	7.0	7.0	7.0	7.1
Use of renewable energy	7.0	7.2	6.8	7.3	6.9	6.8
Recycling	7.1	7.3	7.0	6.9	7.1	6.7
Easy to get around by public transport	7.5	7.5	7.0	7.8	7.5	7.2
Overcrowding in tourist areas	6.6	6.6	6.4	6.6	6.6	6.6
Supply of local products	7.2	7.3	7.1	7.1	7.2	7.5

* Scale 0 - 10 (0 = Not important and 10 = Very important)

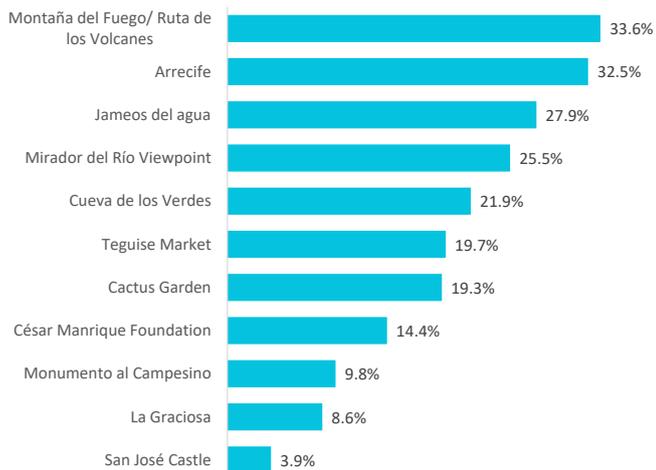
ORIGIN COUNTRY

Where are they from?

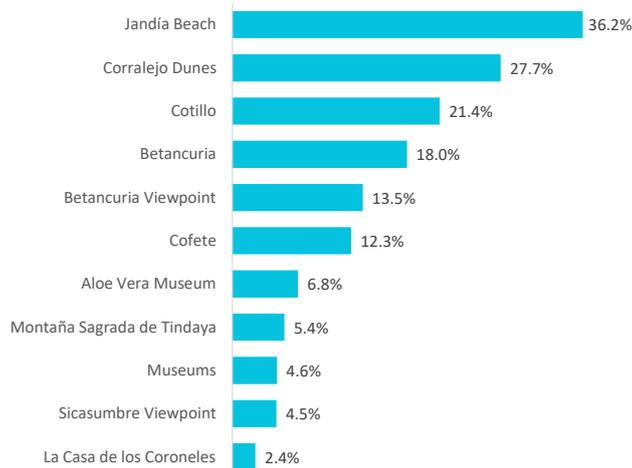
	CANARY ISLANDS	Lanzarote	Fuerteventura	Gran Canaria	Tenerife	La Palma
United Kingdom	34.1%	48.6%	30.5%	20.9%	38.3%	8.0%
Germany	16.3%	8.7%	32.1%	19.3%	11.6%	31.1%
Spanish Mainland	12.1%	10.6%	7.7%	12.7%	13.4%	33.9%
France	5.3%	7.4%	5.9%	3.8%	5.3%	2.4%
Ireland	4.3%	11.0%	2.6%	2.5%	3.1%	0.2%
Italy	4.2%	3.4%	5.3%	3.1%	5.0%	1.1%
Netherlands	4.2%	2.7%	2.8%	6.5%	3.8%	5.4%
Belgium	2.7%	2.0%	1.1%	2.5%	3.8%	2.2%
Others	16.8%	5.7%	12.1%	28.8%	15.8%	15.8%

PLACES VISITED ON EACH ISLAND

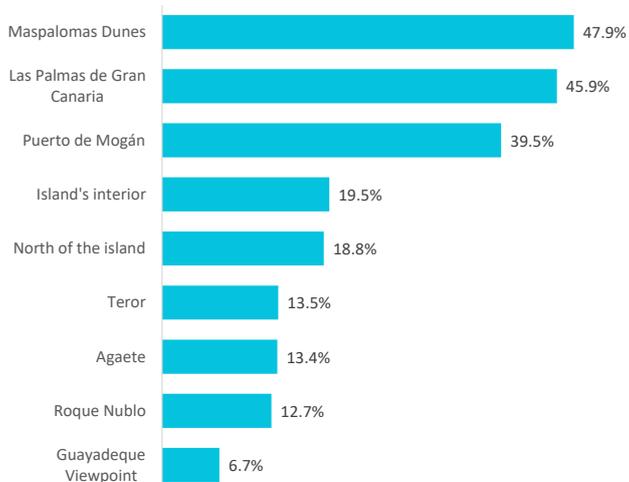
LANZAROTE



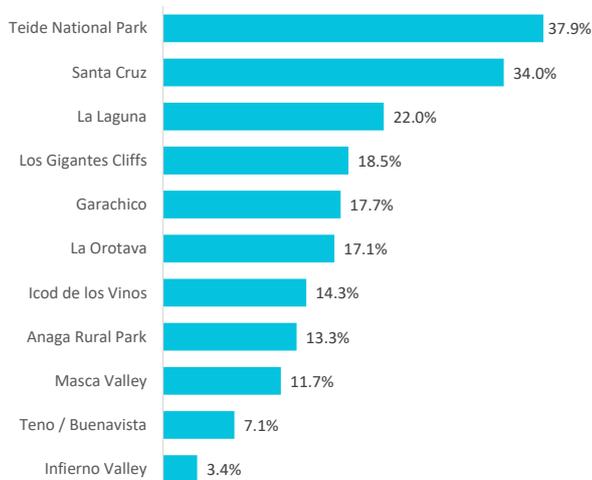
FUERTEVENTURA



GRAN CANARIA



TENERIFE



LA PALMA

